



Users are on Internet in China





## 90% of people using Internet on their mobile phones





## QR Codes are everywhere.







eCommerce market





## LEGS IS MORE

## MORE IS MORE





## MORE IS MORE

In West, we prefer to keep it simple using LESS IS

MORE. but its not same in China. They believe in MORE IS MORE





#### LESS IS MORE Instacart West

#### 9:41 **Ready Meals** Sandwiches Salads Soups Sus Overview Serves 2 Serves 2 \$7.49 \$7.49 Panera Bread Broccoli Panera Bread Chicken Tortilla Soup Cup (Gluten Cheddar Soup Cup 16 oz Free) 16 oz KETTLE STYLE Beef Chili with Beans Serves 2 Serves 2 \$5.99 \$7.49 Store Brand Beef Chili with Panera Bread Autumn Squash Soup Cup (Gluten

Beans, Kettle Style

#### **MORE IS MORE** Hema



#### The difference here is Information density

MORE INFORMATION. MORE FEATURES. MORE FUNCTIONS



# WHY ARE CHINES APPS MORE DENSE?





Language

Culture

**Pattern** 



Chinese language is logographic so it is information dense. A lot of information can be delivered with very few symbols.





#### CHINESE VS ENGLISH

Chinese language is information dense.

Efficient 高效

Empowering 赋能

Crafted 署

Familiar 累丸大



#### ERAGE MORD LENGTH

Chinese

1.5 symbols per word

English

5.1 letters per word



So the people who can speak and understand Chinese, we can say they are more tolerant to high dense designs.



Culture shapes
perception. We perceive
everything according to
the culture we live in.



In China there is a cultural preference for abundance.







Information dense designs are a well-established pattern in China so this is what users expect.





## Users always expect something similar to what they've experienced in the past.



#### DESIGN PATTERN IN GHINA



AliPay Super app



Ele.me Food delivery



Meituan Super app



Taobao Shopping



An information dense design doesn't have to be complex. Infact when done well an information dense design can be highly efficient and easy to use. Also the Chinese culture will accept it easily.



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